

Muktaa Charitable Foundation Samvad HIV AIDS Helpline

Maharashtra : 020 - 26381234 Bihar : 0612 - 2575757

Annual Report 2011-12

Table of Contents

| Content | Page No |
|------------------------------------|---------|
| Our Vision, Our Principles | 3 |
| Samvad HIV Helpline | 4 |
| Key Figures | 4 |
| Feedback for Samvad from callers | 5 |
| What motivates our counselors | 5 |
| Journey : 2011 - 2012 | 6 |
| Promotion | 8 |
| New Services | 9 |
| Other Developments | 11 |
| Call Analysis | 13 |
| Plan for the next year | 16 |
| Financials | 17 |
| Some of our many volunteers | 18 |
| Donors | 19 |
| About Muktaa Charitable Foundation | 20 |
| Contact Us | 20 |

Our Vision

To make a significant impact on the epidemic of HIV and AIDS

Our Principles

A compassionate, non judgmental attitude

Accuracy of information

Highest ethical standards with respect to privacy and confidentiality.

Samvad HIV Helpline

- Calls accepted 9:30 am to 8:30 pm Monday to Saturday, except public holidays in Maharashtra and Bihar. Maharashtra service is open 9:30 am to 5:30 pm on Sundays
- 8 phone lines on hunting with 10 full time and 2 part time counselors
- Service in Marathi, Hindi, English
- Hindi service for Ahmedabad from 9:30 am to 5:30 pm
- Total number of people calling the helpline from October 2005 March 2012: Over 1.2 lakh

| Key | Figures |
|-----|----------------|
|-----|----------------|

| | Maharashtra | Bihar |
|-----------------------|-------------|-----------|
| Calls in the year | 18,899 | 12,944 |
| Average calls per day | 60 | 41 |
| Cash Outflows | 1,286,736 | 2,556,726 |
| Cost Per Call | 68 | 198 |
| Where the Rupee Went | | |
| People | 67 paise | 41 paise |
| Promotion | 20 paise | 39 paise |
| Place | 8 paise | 11 paise |
| Asset Purchases | 5 paise | 9 paise |
| Donations Received | 1,302,247 | 2,433,909 |

Feedback for Samvad from Callers

"I do not know from where you get so much energy and patience to talk and guide!"

"I feel it's my right to take information from you; I do not want to discuss it with parents and friends."

"Whenever I feel fear, loneliness or need for support, I get it on helpline."

"I got very useful information. How can I volunteer for the helpline?"

"I feel that I am talking with 'God'!"

"I had not discussed my HIV positive status with anyone, I shared it with you only after I heard your cordial and endearing voice. "

"I really got an opportunity to open my heart and get rid of my feelings of guilt about my HIV status. "

What motivates our counselors?

"Caller se jo feedback milta hai usse atma santushti milti hai."

"It is real use my skill and sense of humor which gives work satisfaction."

"Parde ke piche rahke asli sammaj seva karne ka ek vyaaspeeth"

"Here I got the chance to see the different colors and angles of life, also developed my qualities and personality needed for my profession"

"I am feeling good in Samvad. However, this is really challenging and sensitive post for me. I am always trying to get best..."

"Being a counselor at Samvad gives me an opportunity to provide a lifeline for someone who came in search of a helpline."

Journey: 2011 - 2012

One lakh calls!

On 27th Feb 2012, Samvad Maharashtra catered to 1 lakh genuine calls since inception on 2nd October 2005.

Year of Stability

This year has seen zero attrition. This is the outcome of systematic training and wellness initiatives.

Year of New Ideas

We started **Aasha**, a hotline at 4 ART Centers for PLHIV – to improve adherence, wellbeing, positive prevention. Aasha has resulted in more calls from women and HIV positive people.

Ankur – a project for systematic disclosure of status to HIV positive children; project has commenced and will achieve important milestones in the next year

Rural promotion – well planned coverage of 8 districts. Posters were placed in hospitals, NGO outposts and market places. For the first time we have seen a surge in calls from rural areas. SMS campaigns targeted at districts also helped.

Helpline for **Ahmedabad** – in collaboration with Aajeevika, we set up a helpline targeted at migrants from South Rajasthan who work in Ahmedabad. Recent studies have shown high incidence of HIV in migrants.

Many callers try as many as 20 times a day when lines are busy. For such callers, a **call back service** has been started. We have implemented a digital EPABX solution using which we provide an announcement for callers when our lines are busy. The announcement provides an option to give a missed call to a cell phone number, signifying consent to call back. Our counselors then call the person back during off peak hours.

Sampark - Promotion of helpline via link workers. We have tied up with AVERT in Maharashtra and with NGOs in Bihar for reaching out to the population. Their link worker carries a cell phone through which, people can call the helpline and ask questions that they cannot ask the worker. For the first time we have a way of reaching illiterate people.

Promotion

Our website, http://www.mcf.org.in was redesigned with the objective of making it more user friendly. Experts were used to optimize the site for search.

Under NSS, Red Ribbon clubs have been started in colleges. Samvad has tied up with the RRCs to reach college students- most vulnerable age group.

DAPCU- District AIDS Control Unit- Government body of various districts in Maharashtra has officially collaborated with Samvad for Helpline number promotion.

Sakav project - Awareness sessions and capacity building of students of Jagannath Tikaram college, PCMC were conducted aegis CSR wing of Kirloskar Oil Engines.

Aasha and Sampark projects now yield steady call traffic. Our dependence on paid promotion in print media has come down.

Some of the people who visited us

Dr. B.R. Shende, HIV/AIDS District program Officer , Pune(DPO) Sachin Patil, Voluntary work for Promotion in Kolhapur during long period Sachin Pawar, HIV/AIDS District Super wiser , Pune (DS) Sameer Imtiaz, IEC Dept. MSACS. Suhel Jamadar, IEC Dept. MSACS Dr. R.R.Bamble – Nodal Officer (Pune city AIDS Control Unit) Sandeep Dhawale, HIV/AIDS District program Officer , Pune(DPO) Heena Khan, Lokmat Oxygen Team Representative Vaishali, Sahyadri TV Channel Debbie Levitt, UK Psychologist Rachel Harman, UK Psychologist

New Services

Project - AASHA

ART adherence through Samvad Helpline Approach-a new initiative in which a toll free hotline is made available to patients taking medicines from Government hospitals. Currently this service is operational in Pune, Nagpur, Akola and Kolhapur districts in Maharashtra.

Objectives of AASHA

- To reach HIV infected patients taking drugs from government centre with information regarding management, drugs for HIV/AIDS, disclosure, PPTCT, nutrition, mental health issues, etc
- To identify barriers to adherence to ART medicines and try to improve adherence.
- To increase uptake of referral services
- To share the workload with government counselors who are overloaded with large number of clients
- Improve patients' physical, mental and social health.

AASHA has received a very encouraging response from all the centers and the plan is to expand the activity to all ART centers in Maharashtra.

Project - Ankur

A large number of new infections amongst children in early 2000s combined with improved longevity of HIV infected, means that there are now several children in the age group of 8 to 12 who are living well and are HIV positive. After a quick survey of organisations working with HIV positive children in the communities (not exclusive for HIV positive children), we found that disclosure of status has not been done. NGOs and caregivers were unwilling to do it for fear of the repercussions. But they also agreed that disclosure was important.

The issue is sensitive and urgent

- Disclosure will dramatically alter the child's outlook towards his/her future life
- Involves double disclosure that of parents too
- Many are entering sexually active age

Hence project Ankur – for systematic disclosure of status to children. The service borrows from principles of child counseling to create a process of disclosure that is age-appropriate and seeks to minimize possible emotional damage to the child.

The project is in its pilot phase. By December 2012, we expect to have completed disclosures to 8 children.

Other Developments

Annual Day

MCF organized its 6th annual day on 2nd October 2011. The objective was to thank our counselors, donors, friends and callers for making Samvad a big success. Respected filmmaker, Dr Jabbar Patel was the Chief Guest. The programme was well attended and well received by the audience. It attracted good media coverage as well.

Training/Workshops

- 1. Training on principles of counseling conducted by senior counselor
- 2. Psychologists from UK conducted a 3 day workshop on pediatric counseling and disclosure issues
- 3. Experts from the Morris Child Development Centre, KEM, Pune conducted a 2 day programme on basics of counseling

Counselor Wellness

- 1. Team building activities were conducted on Tuesdays by HR experts
- 2. Picnics to Choki Dhani, Khandala and Panshet were thoroughly enjoyed by counselors and volunteers
- 3. Taking into account the impact of inflation, salaries were raised across the board
- 4. The "Betty Antony-Best Counselor of year" award was instituted.

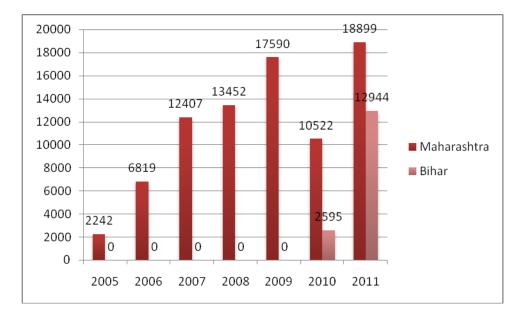
Technology

- 1. A digital epabx was implemented for call routing, busy announcements and data collection. This gave us insight into call traffic patterns and counselor loading.
- 2. Call centre quality headsets for counselors was procured. This has improved clarity of call and comfort.

Bihar

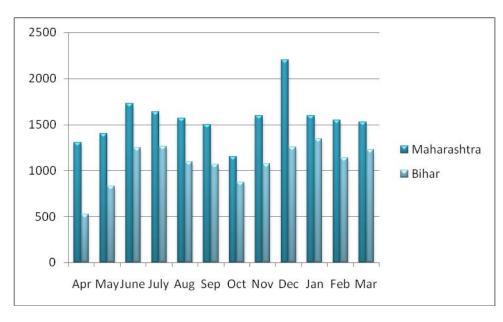
- **1.** In June 2011, we started planning for shifting of Bihar call centre to Patna.
- **2.** Significant time was invested in preparing and training counselors to be able to run the office independently
- **3.** Separate setup for Bihar team was implemented such that we could move and start immediately in Patna
- **4.** On 3rd April the office was relocated to Patna, bringing to fruit, 10 months of planning and hard work
- 5. A comprehensive report on Bihar can be found on our website.

Call Analysis



Calls Over the Years

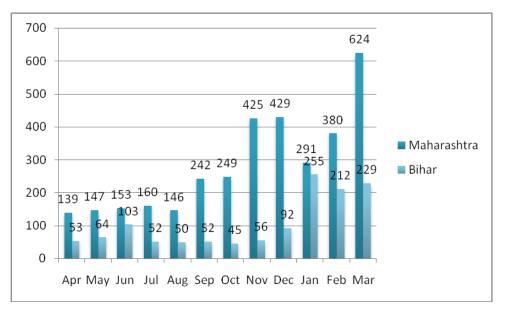
Month-by-month



Observations:

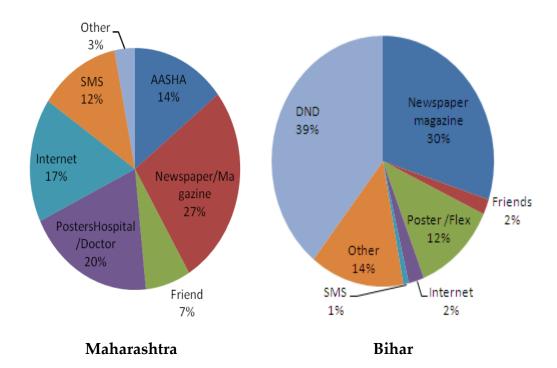
- 1. Call traffic is high after media coverage during and after World AIDS day, 1st Dec
- 2. Call traffic dips during Diwali due to off days

Positive callers



Observations:

1. Number of positive callers have increased after AASHA project was started

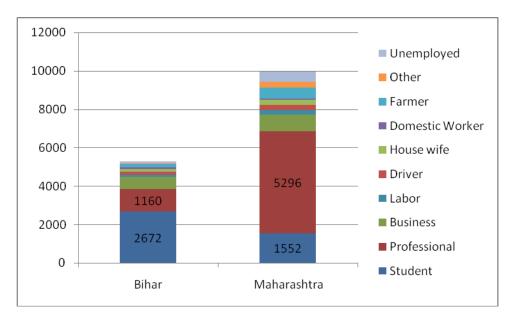


Promotion Channels

Observations:

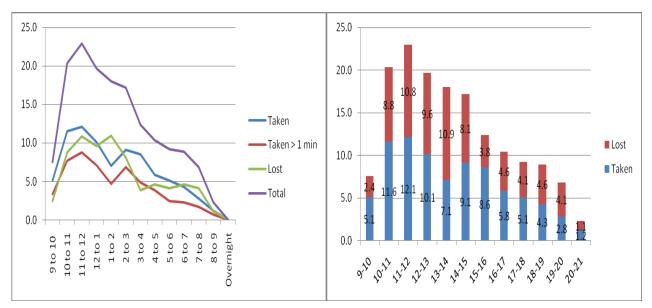
- 1. In Bihar, there has been a larger dependence on newsprint advertisements
- 2. Internet has become an important source in Maharashtra
- 3. AASHA project already contributes a significant proportion of the call traffic

Callers by Occupation



Observations:

- 1. Comparatively, a larger proportion of traffic in Bihar is from students
- 2. We are yet to reach the illiterate in a big way



Call traffic by hour

(Based on data collected from the epabx over 16 days in March 2012. Only Maharashtra calls)

Observations:

- 1. Peak traffic occurs between 11 am to 3 pm
- 2. 65% calls of calls lost are during 10 am to 3 pm. This is when we lack capacity.
- 3. 66% of calls received extend beyond a minute
- 4. Average call duration is 9:51 minutes

Maharashtra

- 1. Target for calls: 80 per day, Cost per call at: Rs 69/-
- 2. Budget for the year: Rs 19.7 lakhs
- 3. Ankur project: systematic disclosure of HIV status to 8 children by October 2012
- 4. By October 2012 coregroup would have handed over day-to-day operations to project manager. This will allow coregroup members to focus on new initiatives
- 5. Celebrity based event for fund raising to be conducted in November 2012
- 6. Promotion via link workers: to be scaled up from 0 to 5 in this year
- 7. Quantum improvement in counseling quality
- 8. Launch helpline for tuberculosis

Bihar

- 1. Call target of 60 per day, cost per call at: Rs 141/-
- 2. Budget for the year: Rs 25.5 lakhs
- 3. Achieve stability of operation after shifting to Patna
- 4. Promotion via link workers: to be scaled up from 1 to 10 in this year
- 5. Aasha project scaled up to 3 sites
- 6. 36 awareness and education programmes at colleges
- 7. Last mile project: A troubleshooting service that solves last mile problems in reaching benefits of government schemes in HIV to the needy.

Financials

| | Actuals – 2011 | | Actuals - 2012 | | Budget - 2013 | | |
|-----------------------|----------------|-------------|----------------|-----|---------------|-----------|-------------|
| Cost Heads | Bihar | Maharashtra | Bihar | Mah | arashtra | Bihar | Maharashtra |
| People | 602,478 | 479,513 | 1,058,484 | | 856,355 | 1,522,200 | 1,104,000 |
| Promotion | 420,839 | 103,068 | 995,108 | | 259,943 | 774,200 | 380,400 |
| Office | 174,143 | 114,595 | 278,520 | | 101,674 | 294,800 | 144,000 |
| Deposits | 61,000 | - | | | | -30000 | |
| Current Assets | 24,482 | 11,500 | -332 | | 2907 | | |
| Contingency | | 50,000 | | | | 20000 | |
| Fixed Assets | 38,463 | 101,015 | 224,614 | | 68765 | 0 | 60000 |
| Ankur Project | 0 | 0 | 0 | | 0 | 0 | 50000 |
| Total Cash Outflow | 1,321,405 | 841,691 | 2,556,726 | | 1,286,736 | 2,581,200 | 1,738,400 |
| Total Receipts | 1,361,773 | 1,003,570 | 2,424,951 | | 1,293,289 | 2,581,200 | 1,738,400 |
| Total Calls | 2607 | 8070 | 12944 | | 18899 | 18000 | 25500 |
| Cost Per Call | 507 | 104 | 187 | | 68 | 143 | 68 |

Notes to financials

- **1.** Figures for 2011-12 are unaudited
- 2. All figures in Rupees
- 3. Negative figure for deposit in Bihar budget indicates a net return of deposit

Some of Our Many Volunteers

| Name of Volunteer | District | Name of Volunteer | District |
|-------------------------------------|-------------|-----------------------------------|-------------|
| Ajit Shende | Ahmadnagar | Nanasaheb Belhekar | Ahamadnagar |
| Anil Gavde | Ahamadnagar | Narayan Patil | Pune |
| Anil More | Sangli | Naykodi Santosh | Pune |
| Anita Hirve | Pune | Nirmala Deshmukh | Pune |
| Ashwini Ghorpade | Ahamadnagar | Pandurang Chothe | Ahamadnagar |
| Avinash Vaze | Parbhani | Parmeshwar Gavhane | Ahamadnagar |
| Babita Charan | Parbhani | Pirsaheb Nagare | Solapur |
| Balaji Wankhed | Nanded | Pradip Patale | Gondia |
| Balasaheb Aru | Pune | Prakash Bhite | Ahmadnagar |
| Balkrushna Kamble | Ahamadnagar | Prasann Dhumal | Ahmadnagar |
| Bhawar Shashikant | Pune | Prashant Yende | Ahamadnagar |
| Chavan Kiran | Pune | Prerna Golekar | Ratnagiri |
| Chavan Raju | Pune | Rahul Khadus | Ahamadnagar |
| Co-ordinator NAP+ | Akola | Rajendra Salwe | Ahamadnagar |
| Co-ordinator Nehru Yuva Kendra | Pune | Rajesh Mishra | Ahamadnagar |
| Deepak Punjabi | Ahamadnagar | Ramesh Wardhan | Kolhapur |
| Desai V.R. | Kolhapur | Raut Sandeep | Pune |
| Dhananjay Bharsat | Ahamadnagar | Revansiddha Silapure | Pune |
| Dhiraj Survanshi | Sangali | Sakat Krashna | Pune |
| Dolare Santosh | Beed | Sandeep Pathare | Ahamadnagar |
| Dr. A.B. Gore | Ahamadnagar | Sandesh Thorat | Pune |
| Dr. Kimaya Shaha | Kolhapur | Sandip Kamble | Ahmadnagar |
| Dr.D.K. Gaikwad (NSS-Kolhapur Uni.) | Kolhapur | Santosh Ubale | Ahamadnagar |
| Gaikwad Hansaraj | Pune | Savant (DPO -Sangli) | Sangli |
| Ganesh Shinde | Satara | Shinde Nilam | Pune |
| Ganesh Tornekar | Ahamadnagar | Shingte Gorkhanath | Pune |
| Ganesh Vadekar | Pune | Shital Shende | Pune |
| Ghule N.L. | Beed | Shrikant Bodke | Aurangabad |
| Handibag Vidhya | Pune | Somnath Jagtap | Ahmadnagar |
| Hotkar Mohan | Pune | Sucitra Gaikwad | Ahamadnagar |
| Jadhav Pramila | Pune | Sudhakar Ingale | Pune |
| Kakade Surekha | Pune | Sunil Giri | Ahamadnagar |
| Kale Rajkumar | Pune | Supriya Kamble | Ahmadnagar |
| Kamble Sanjay | Pune | Suresh Rathod | Ahamadnagar |
| Kamble Shubange | Pune | Suryakant Jadhav | Pune |
| Kevalsingh Rajput | Kolhapur | Tukaram Shinde (NSS-Solapur Uni.) | Solapur |
| Krushna Kamble | Mumbai | Uttam patil | Satara |
| Lomate Ganesh | Pune | Vanita Kalvit | Parbhani |
| Madhukar Patil | Kolhapur | Varsha ohol | Ahamadnagar |
| Mahendra Mule | Nashik | Vijay Bidrole | Sangali |
| Mahesh Patne | Ahamadnagar | Vikas Walunj | Ahamadnagar |
| Mahesh shinde | Satara | Wadile Sharad | Pune |
| Manekar suhash | Pune | Wangi Y.S. | Pune |
| Manoj Pal | Ahamadnagar | Y.K.Nikam | Sangli |
| Manoj Raut | Nagpur | Yougesh Khurdal | Ahamadnagar |
| Micro Pathological lab | Gadchiroli | | <u> </u> |

Donors

| Ajantha Avenue Society | Jalamchand Oswal,Pune | Prabha Hira Pratishthan, Pune |
|------------------------------|------------------------------------------|-------------------------------|
| Anand Yoga Kendra | Jayant Choudhari,Pune | Rajnikant Dhaygude,Pune |
| Anila Dinanath Harpale,Pune | Jayant Vaidya,Pune | Ranjit Kher, Pune |
| Anjali Arvind Deo,Pune | Joshi & Deshpande, Pune | Rashmi Jadhav, Mumbai |
| Anjali Lowalekar,Pune | Jyotsna Tawde ,Pune | Rashmi Sahastrabuddhe,Pune |
| Anupama Apte,Pune | Kamini Shah, Mumbai | Ravi Kamat ,Pune |
| Aparna Jogwal,Pune | Khare & Tarkunde Infrasructure,Pune | S V Karpe, Pune |
| Auta Ghodkhindkar,Pune | Kulkarni & Gadre, Pune | Sanju Kulkarni, Pune |
| Betty Antony, Pune | Kumudini Athalye,Pune | Shabdasneha Chatre, Pune |
| Bhai Alawani,Pune | Lata Dikshit, Mumbai | Sharayu Kulkarni,Pune |
| Bhushan Musale ,Pune | Madhav Godbole,Pune | Shashikant Deshpande,Pune |
| Chandrashekhar Kulkarni,Pune | Mahavir Oswal,Pune | Shubhalaxmi Pethe, Pune |
| CHF foundation, Pune | Manda Gokhale,Pune | Simantini Kulkarni ,Pune |
| D H Shool,Pune | Manisha Gawailkar , Pune | Sreejith, Pune |
| D V Mate,Pune | Manjiri Kudrimoti,Pune | Sujata Bedekar ,Pune |
| Devibai Oswal,Pune | Manoj Oswal,Pune | Suma Shilp Ltd, Pune |
| Dhananjay Nene ,Pune | Medhavini Uday Palsule,Pune | Suman Subhash Nirokhekar,Pune |
| Dhriti Agarwal ,Pune | Meenakshi Pawar,Pune | Sunil Bane, Pune |
| Dinesh Prabhakar Barve, Pune | Mohana Inamdar,Pune | Sunita Gadre ,Pune |
| Disha Agarwal,Pune | Mr Hapse,Pune | Supriya Rohit Kothare,Pune |
| Dr Icchur Shamling,Pune | Mrs Chatre ,Pune | Trident Services Pvt Ltd,Pune |
| Dr Madhu Oswal,Pune | Mrs More,Pune | Umamaheshwari Pillay,Pune |
| Dr Rajashree Gawade,Pune | Mrs.Amruta ghodkhindkar | V V Mahajan, Pune |
| Dr Ramesh Vaze,Pune | Nalanda Charitable Foundation, Mumbai | Vaishali Ghangurde,Pune |
| Ranodeb Roy, Singapore | Narayan Ganesh Thatte, Mumbai | Vasant Joshi,Pune |
| Dr Rupa Agarwal, Pune | Nayana Ramkrishnan,Pune | Vasudha Khore, Pune |
| Dr Sarpotdar,Pune | Neelesh Patharkar, Pune | Vijay Tarkunde, Pune |
| Dr.Sarpotdar | Neha Dikshit Kulkarni , Mumbai | Vijaya Sathe, Pune |
| Eureka Instrumental,Pune | Netra Ghag,Pune | Vikram Sampat, Mumbai |
| Fundtech india Ltd,Pune | Nilubhau Limaye Foundation | Vinay Joshi |
| Gireendra Kasmalkar,Pune | Nisha Bapat, Pune | Vrunda Patharkar, Pune |
| Harshawardhan Dafre,Pune | Parag Bhinge, Pune | |

Muktaa Charitable Foundation

Muktaa Charitable Foundation is a not-for-profit, public trust formed by socially conscious citizens (Registration no: Maha 1215/2010 Pune).

Muktaa began its journey on 5th October 2005 with 1 counselor and 1 phone line. Today we have 12 counselors on 10 lines; taking more than 100 calls a day!

Envisaged, shaped and managed by like-minded individuals, Muktaa has been steadily gaining ground in its fight against the HIV/AIDS epidemic.

Dedicated volunteers and highly trained counselors who attend the calls at the helpline run Muktaa.

Contact Details

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